

PowerLender Sample Scorecard



Lender Scorecard
 Reporting Period
 1-1-2019 to 10-25-2019

The information below is designed to provide each participating lender with an annual snapshot of its loan activity.

PRE-PURCHASE LOAN ANALYSIS

	Reporting Period		2018	
	Lender	HFA (All Loans)	Lender	HFA (All Loans)
Avg Days to Clear Cond				
First Loan	10	10	9	11
DPA Program	8	8	6	6
Zero MI	11	10	8	9
Score Based	9	9	11	10
Avg Pre-Purchase Days All Programs	10	9	8	9

Reporting Period 01-01-2019 to 10-25-2019		Reporting Period 01-01-2018 to 10-25-2018	
Top Reasons Why Loans are Suspended for Purchase	Missing Document or Error	Top Pre-Purchase Loan Condition	Missing Document or Error
Condition #1	NOTE	Condition #1	NOTE
Condition #2	DEED	Condition #2	HFA FORMS
Condition #3	HFA FORMS	Condition #3	LE CD
Condition #4	LE CD	Condition #4	MIC
Condition #5	MISC	Condition #5	DEED

FEES NETTED FROM PURCHASE

	Reporting Period	2018	2017
Fees			
Late Fees Pre-Purchase	250.00	750.00	
Funding Extension Fees	1,200.00	2,400.00	
Loan Change, Buydown Fees	23,202.17	4,200.00	600.00
Total Fees	24,652.17	7,350.00	600.00

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REPORTING PERIOD PRODUCTION ASSESSMENT								
Loan Type	Number of Loans				Dollar Amount of Loans			
	Lender	HFA Total	%	Rank	Lender	HFA Total	%	Rank
First Loan	148	1423	10.40%	3	\$ 31,808,353	\$ 325,358,171	9.78%	4
DPA Program	79	551	14.34%	1	\$ 21,108,635	\$ 148,234,099	14.24%	1
Zero MI	145	860	16.86%	1	\$ 35,834,308	\$ 211,010,932	16.98%	1
Score Based	23	256	8.98%	5	\$ 4,749,138	\$ 53,877,282	8.81%	5
Totals	395	3090	12.78%		\$ 93,500,434	\$ 738,480,484	12.66%	

County	Number of Loans				Dollar Amount of Loans			
	Lender	HFA Total	%	Rank	Lender	HFA Total	%	Rank
Brown	73	973	7.50%	5	\$ 19,862,036	\$ 254,551,438	7.80%	5
King	42	564	7.45%	4	\$ 11,655,623	\$ 149,104,870	7.82%	4
Cook	68	311	21.86%	1	\$ 17,099,739	\$ 76,845,549	22.25%	1
Jackson	127	521	24.38%	1	\$ 26,694,386	\$ 109,693,581	24.34%	1
Franklin	28	144	19.44%	2	\$ 6,877,426	\$ 31,665,821	21.72%	1
All Other Counties	57	577	9.88%	3	\$ 11,311,224	\$ 116,619,225	9.70%	3
Totals	395	3090			\$ 93,500,434	\$ 738,480,484		

REPORTING PERIOD TOP LENDERS PRODUCTION

